

# Area Sales Manager (m/f/d)

📍 Slovakia & East Czech Republic

€ keine Angabe

A011955



## Join a Leading Innovator in Fluid Control Systems – Area Sales Manager (Slovakia & East Czech Republic)

Are you ready to take ownership of a dynamic sales territory and represent cutting-edge technology in a global company?

Our client is a **well-established, family-owned German company** with over **70 years of expertise in fluid control systems**. Known for innovation, financial stability, and high-quality engineering, they are now looking for an **Area Sales Manager** to drive growth in **Slovakia & East Czech Republic**.

### What You'll Do

- Build and expand customer relationships across key industries (engineering, food & beverage, pharma etc.)
- Identify new business opportunities and drive customer acquisition and growth
- Analyze customer needs and deliver tailored technical solutions
- Lead negotiations and manage the full sales cycle through to contract closure
- Collaborate with engineering teams on optimal system solutions
- Manage and develop the sales network in your allocated region, with a focus on **OEMs and industrial end customers**
- Act as a trusted local market expert, strengthening market position
- Work independently from a home office, closely aligned with HQ in Austria

### What We Offer

- Join a fast-growing international engineering company with a strong market presence
- Work with advanced flow control and automation technologies used in industrial applications
- Drive business growth across multiple industries with a high level of autonomy
- Continuous professional development supported by structured technical training
- Attractive compensation aligned with your performance

### Your Profile

- Proven experience in technical sales (e.g. automation, industrial / mechanical engineering etc.)
- Strong commercial mindset combined with solid technical understanding
- Proactive, results-driven and comfortable working independently in a remote setup
- Excellent communication, negotiation and presentation skills
- Willingness to travel within the assigned region



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Ready to make an impact in a global success story? [Apply now](#) and take the next step in your career!

