Account Manager (w/m/d)

Leading Innovator in Fluid Control Systems

Western Romania

keine Angabe

A011956

Pendl & Piswanger Hungary

jobs@pendlpiswanger.hu

Join a Leading Innovator in Fluid Control Systems – Account Manager (Western Romania)

Are you ready to take ownership of a dynamic sales territory and represent cutting-edge technology in a global company?
Our client is a **well-established, family-owned German company** with over **70 years of expertise in fluid control systems**. Known for innovation, financial stability, and high-quality engineering, they are now looking for an **Account Manager** to drive growth in **Western / North Western Romania**.

What You'll Do

- Build and grow strong relationships with clients across key industries (engineering, food, pharma)
- Identify new business opportunities and actively acquire customers
- Analyze customer needs and deliver **tailored technical solutions**
- Collaborate closely with engineering teams to develop optimal system solutions
- Manage and expand the distribution and sales network across Romania
- Represent the company as the **local market expert and trusted partner**
- Work independently from a home office while staying connected to HQ in Austria and support teams in Budapest

What We Offer

- Work with **advanced technologies**: valves, sensors, regulators, and complete automation systems
- A role with **real impact** across multiple industries
- Structured **in-house technical training** to strengthen your expertise
- A culture focused on **innovation, collaboration, and continuous improvement**
- **Attractive compensation** aligned with your performance

Your Profile

- Strong background in **technical sales** (ideally in electrical engineering, industrial engineering, or automation)
- Ability to combine **commercial drive with technical understanding**
- Highly **self-reliant and organized**, comfortable working remotely
- Willingness to travel extensively within the region
- Fluent in **Romanian and English** (German or Hungarian is a plus)

Pendl Piswanger

Jetzt Bewerben

https://www.pendlpiswanger.at/de/jobs.html

Account Manager (w/m/d)

Leading Innovator in Fluid Control Systems

Western Romania

keine Angabe

A011956

Pendl & Piswanger Hungary

jobs@pendlpiswanger.hu

Rady to make an impact in a global success story? Apply now and take the next step in your career!

Pendl Piswanger

Jetzt Bewerben

https://www.pendlpiswanger.at/de/jobs.html